



AGENT LIFE PRODUCTION



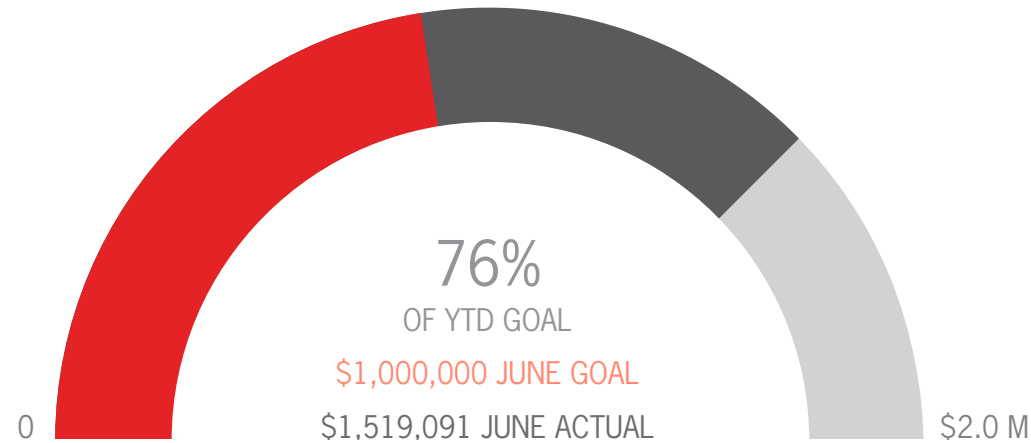
JUNE 2021

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NEW SALES RESULTS THROUGH JUNE 30, 2021

LIFE CONTEST CREDIT: JUNE YTD ACTUAL, JUNE YTD GOAL, AND 2021 GOAL



DISTRICT MONTHLY LIFE PRODUCTION

DISTRICT	APPS	CONTEST CREDIT
NORTH IDAHO	26	\$81,785
MAGIC VALLEY	21	\$38,120
TREASURE VALLEY EAST	27	\$37,912
EAST IDAHO	17	\$32,087
TREASURE VALLEY WEST	22	\$27,136
SOUTHEAST IDAHO	12	\$20,964



LIFE PRODUCTION DISTRICT OF THE MONTH
NORTH IDAHO, BEN RAE, DISTRICT MANAGER

DISTRICT YTD LIFE PRODUCTION

DISTRICT	APPS	CONTEST CREDIT
NORTH IDAHO	140	\$497,810
MAGIC VALLEY	132	\$493,830
EAST IDAHO	110	\$234,247
TREASURE VALLEY EAST	123	\$191,680
SOUTHEAST IDAHO	138	\$172,165
TREASURE VALLEY WEST	116	\$163,507



LIFE PRODUCTION DISTRICT OF THE YEAR
NORTH IDAHO, BEN RAE, DISTRICT MANAGER

NEW SALES RESULTS THROUGH JUNE 30, 2021

MONTHLY LIFE PRODUCTION: TOP TEN

AGENT	APPS	CONTEST CREDIT
MICHAEL ASKER	6	\$31,415
ALEX SALINAS	7	\$17,017
JERRY SPRAY	2	\$16,876
DONNA D'AMBRA	1	\$13,232
RYAN HARRIGFELD	5	\$10,760
DARIN PFOST	6	\$9,051
JOHN NISHIMOTO	3	\$7,520
SHAWN QUINN	1	\$6,584
ELI HANSEN	4	\$6,422
KYLE JEPPESEN	1	\$6,322

LIFE LINES LEADER OF THE MONTH



MIKE ASKER,
NORTH IDAHO

LIFE PRODUCTION YTD LEADERBOARD: TOP TEN

AGENT	APPS	CONTEST CREDIT
MICHAEL ASKER	23	\$244,323
DONNA D'AMBRA	9	\$183,747
PAUL JOHNSON	10	\$92,975
RILEY JEPPESEN	33	\$90,649
KENDON PERRY	18	\$83,444
PERRY SHANK	14	\$66,660
DOUGLAS JOHNSON	14	\$39,604
KERRY HARRIS	11	\$36,654
JERRY SPRAY	8	\$33,097
DARIN PFOST	23	\$32,219

LIFE LINES AGENT YTD LEADER



MIKE ASKER,
NORTH IDAHO

NEW SALES RESULTS THROUGH JUNE 30, 2021

NORTH IDAHO YTD LIFE PRODUCTION



BEN RAE,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
MICHAEL ASKER	23	\$244,323
KENDON PERRY	18	\$83,444
JERRY SPRAY	8	\$33,097
WALTER DINNING	3	\$18,078
STEVEN ZAMORA	18	\$17,615
BEA SPEAKMAN	11	\$15,220
JOHN NISHIMOTO	8	\$14,872
JANEL HOLMES	5	\$14,176
SHAWN QUINN	3	\$10,324
TIMOTHY KASPER	7	\$7,664
RYAN BECKNER	9	\$6,991
KYLE PERRY	4	\$6,015
MARK VANDERWALL	1	\$5,544
JOHN MARKS	3	\$5,348
JOSEPH RICHARDS	3	\$4,671
SARAH ROBIE	6	\$3,721
KYLE CASEY	6	\$3,170
ANDREW SCOTT	1	\$1,627
DOUG WHEELLOCK	2	\$1,400
CHIP QUADE	0	\$0
DANIEL NEUENFELDT	0	\$0



MIKE ASKER,
LIFE LINES YTD LEADER

NEW SALES RESULTS THROUGH JUNE 30, 2021

TREASURE VALLEY EAST YTD LIFE PRODUCTION



SCOTT BADGER,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
ALEX SALINAS	16	\$24,461
KEEFAN CARON	16	\$24,291
GILBERT TUNING	7	\$22,782
LYNNAE GLIEGE	9	\$21,843
BRIAN WALTERS	19	\$19,802
TRUDY CRAWFORD	7	\$13,009
JARED HART	9	\$12,093
DALE ZIMNEY	3	\$10,746
MARIO SALINAS	3	\$9,913
VAN BARKUS	4	\$6,628
CHRISTOPHER LARSEN	6	\$5,773
STUART BARRETT	4	\$4,162
ANDREW MEYER	6	\$3,726
RICHARD PERCIVAL	2	\$3,322
KERRY BAXTER	5	\$2,788
SCOTT MALMSTROM	3	\$2,509
GRANT ROSANDICK	2	\$1,819
DAKOTA STALLIONS	1	\$1,277
RICH SYKES	1	\$628
RODNEY BIRD	0	\$90
PHIL ZEMAITIS	0	\$18



ALEX SALINAS,
LIFE LINES YTD LEADER

NEW SALES RESULTS THROUGH JUNE 30, 2021

TREASURE VALLEY WEST YTD LIFE PRODUCTION



JAMIE MASON,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
KERRY HARRIS	11	\$36,654
DARIN PFOST	23	\$32,219
JOHN HILL	8	\$14,921
RYAN PORTER	13	\$13,081
PAMELA RUSSOM	7	\$12,364
WAYNE HUNGATE	6	\$11,440
ERIC WILKINS	12	\$8,166
LEE POUNDS	8	\$7,892
JASON GARDNER	7	\$6,942
LEANN PULLMAN	2	\$6,301
BRETT PAYNTER	5	\$3,629
CODY CHAVERS	4	\$3,231
TAYLOR MINK	5	\$3,195
DREW LAAN	2	\$1,427
HEATHER GROTHAUS	1	\$959
DUSTY BRYANT	1	\$808
LUPE FRY	1	\$278
DAVE CEREGHINO	0	\$0
ANTHONY NICHOLS	0	\$0
NORMAN LACOMBE	0	\$0



KERRY HARRIS,
LIFE LINES YTD LEADER

NEW SALES RESULTS THROUGH JUNE 30, 2021

MAGIC VALLEY YTD LIFE PRODUCTION



KENT JEPPESEN,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
DONNA D'AMBRA	9	\$183,747
PAUL JOHNSON	10	\$92,975
PERRY SHANK	14	\$66,660
TRAVIS TERRY	13	\$30,136
GARREN TAYLOR	5	\$16,711
KURT GEARY	3	\$16,615
CLINT VANBIEZEN	8	\$11,881
ELI HANSEN	9	\$10,659
BARRETT MCCLURE	7	\$10,136
ROBERT ELLIS	8	\$10,081
CINDY PACKARD	7	\$6,908
NEIL HAZELBAKER	3	\$6,206
LISA BOTHOF	2	\$5,520
JENNIFER COOK	7	\$5,371
GARY BLISS	5	\$5,098
DAVID NEVAREZ	6	\$3,456
JAMES POWELL	1	\$3,000
RYAN REX	3	\$1,617
STEPHEN WIDMER	3	\$1,283
STETZEN BAILEY	2	\$1,203



DONNA D'AMBRA
LIFE LINES YTD LEADER

NEW SALES RESULTS THROUGH JUNE 30, 2021

MAGIC VALLEY YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
NORMAN FUNK	0	\$1,146
CAMERON CARRICO	3	\$1,125
MARCY BRODINE	1	\$914
BRETT BARTON	1	\$836
JACE SPARROW	2	\$532

NEW SALES RESULTS THROUGH JUNE 30, 2021

EAST IDAHO YTD LIFE PRODUCTION



JUSTIN CHRISTENSEN,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
RILEY JEPPESEN	33	\$90,649
KYLE JEPPESEN	10	\$26,736
TREVOR CLARK	4	\$19,268
NEIL JENSEN	13	\$17,437
TAGG JEPPESEN	5	\$16,643
REDGE SORENSON	9	\$13,413
MATT ANDERSON	7	\$11,675
JERRY PETERSEN	3	\$11,471
RYAN HARRIGFELD	5	\$10,760
JOLENE ZOLLINGER	4	\$6,548
VAUGHN PRICE	4	\$3,384
TOM GALLUP	4	\$2,023
KAREN RICHARDSON	1	\$1,064
BART CROFOOT	0	\$923
KOLTER JEPPESEN	2	\$835
SHANE KUNZ	1	\$486
JUSTIN NICHOLS	2	\$473
JAKE JOHNSTON	1	\$411
TROY FERGUSON	0	\$30
CRAIG STEPHENSON	0	\$18
DANIEL BEZZANT	0	\$0



RILEY JEPPESEN,
LIFE LINES YTD LEADER

NEW SALES RESULTS THROUGH JUNE 30, 2021

SOUTHEAST IDAHO YTD LIFE PRODUCTION



VANCE NIELSEN,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
DOUGLAS JOHNSON	14	\$39,604
RHETT PRICE	10	\$15,056
JARED HALL	5	\$13,654
KRIS BURKE	11	\$12,667
TODD BURKE	16	\$11,476
JACOB ANDRUS	10	\$8,398
ZAK POPEJOY	9	\$8,266
BROOKS LATIMORE	3	\$7,524
BRANDT LESLIE	6	\$6,022
DERALD ARMSTRONG	2	\$4,720
CHRIS AXENTY	5	\$4,126
CHAD COX	5	\$3,879
ERICA CATT	5	\$3,689
KEVIN DEGN	6	\$3,380
DOUGLAS GUTHRIE	7	\$2,645
DAVID COLPRON	3	\$2,416
JACOB LINGARD	5	\$2,238
KEVIN MAW	2	\$1,057
BRITTNEY SMITH	2	\$760
RANDALL PITCHFORD	0	\$594
LENA PERMANN	1	\$443
JARED NELSON	1	\$351
DARYL TEUSCHER	0	\$40



DOUG JOHNSON,
LIFE LINES YTD LEADER