



COVERAGE

AGENT LIFE PRODUCTION



MARCH 2021

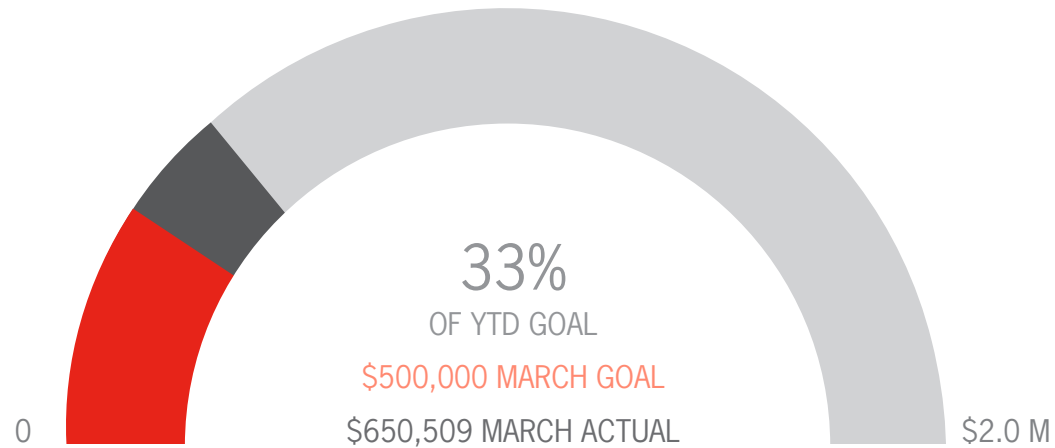
.....



NEW SALES RESULTS THROUGH MARCH 31, 2021



LIFE CONTEST CREDIT: MARCH YTD ACTUAL, MARCH YTD GOAL, AND 2021 GOAL



DISTRICT MONTHLY LIFE PRODUCTION

DISTRICT	APPS	CONTEST CREDIT
TREASURE VALLEY	68	\$92,288
MAGIC VALLEY	24	\$59,007
NORTH IDAHO	17	\$52,664
EAST IDAHO	46	\$36,583

LIFE PRODUCTION DISTRICT OF THE MONTH
TREASURE VALLEY

DISTRICT YTD LIFE PRODUCTION



DISTRICT	APPS	CONTEST CREDIT
MAGIC VALLEY	63	\$210,149
EAST IDAHO	111	\$187,628
TREASURE VALLEY	107	\$139,948
NORTH IDAHO	51	\$112,784

LIFE PRODUCTION DISTRICT OF THE YEAR
MAGIC VALLEY, SCOTT BADGER, DISTRICT MANAGER

NEW SALES RESULTS THROUGH MARCH 31, 2021

MONTHLY LIFE PRODUCTION: TOP TEN

AGENT	APPS	CONTEST CREDIT
KENDON PERRY	4	\$38,202
PERRY SHANK	3	\$19,241
KERRY HARRIS	3	\$19,167
PAUL JOHNSON	3	\$12,396
KEEFAN CARON	5	\$12,325
BRIAN WALTERS	12	\$11,895
TRAVIS TERRY	6	\$11,209
DARIN PFOST	9	\$7,788
RYAN PORTER	6	\$7,448
RILEY JEPPESEN	7	\$7,211

LIFE LINES LEADER OF THE MONTH



KENDON PERRY

LIFE PRODUCTION YTD LEADERBOARD: TOP TEN

AGENT	APPS	CONTEST CREDIT
PAUL JOHNSON	7	\$87,384
RILEY JEPPESEN	15	\$64,340
PERRY SHANK	7	\$53,979
KENDON PERRY	10	\$44,908
DOUGLAS JOHNSON	6	\$24,938
KERRY HARRIS	7	\$22,864
KENT JEPPESEN	3	\$15,194
BRIAN WALTERS	15	\$14,956
TRAVIS TERRY	7	\$14,571
NEIL JENSEN	8	\$13,348

LIFE LINES AGENT YTD LEADER



PAUL JOHNSON

NEW SALES RESULTS THROUGH MARCH 31, 2021

NORTH IDAHO YTD LIFE PRODUCTION



**BEN RAE,
DISTRICT MANAGER**

AGENT	APPS	CONTEST CREDIT
KENDON PERRY	10	\$44,908
WALTER DINNING	1	\$12,226
TIMOTHY KASPER	7	\$7,636
JANEL HOLMES	2	\$7,318
BEA SPEAKMAN	5	\$6,837
STEVEN ZAMORA	6	\$6,803
MICHAEL ASKER	3	\$5,550
MARK VANDERWALL	1	\$5,538
DOUG WHEELLOCK	1	\$5,538
RYAN BECKNER	4	\$3,953
SHAWN QUINN	2	\$2,994
SARAH ROBIE	3	\$2,626
JOHN NISHIMOTO	2	\$2,112
ANDREW SCOTT	1	\$1,621
JERRY SPRAY	2	\$1,474
KYLE CASEY	1	\$436
JOHN MARKS	0	\$170
JOSEPH RICHARDS	0	\$69
KYLE PERRY	0	\$0
CHIP QUADE	0	\$0
DANIEL NEUENFELDT	0	\$0



**KENDON PERRY,
LIFE LINES
YTD LEADER**

NEW SALES RESULTS THROUGH MARCH 31, 2021



TREASURE VALLEY YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
KERRY HARRIS	7	\$22,864
BRIAN WALTERS	15	\$14,956
KEEFAN CARON	6	\$13,272
WAYNE HUNGATE	5	\$10,058
PAMELA RUSSOM	3	\$9,522
DARIN PFOST	10	\$9,101
RYAN PORTER	6	\$7,448
LYNNAE GLIEGE	6	\$6,233
LEE POUNDS	3	\$3,432
JASON GARDNER	4	\$3,417
JARED HART	2	\$3,323
RICHARD PERCIVAL	2	\$3,320
CODY CHAVERS	4	\$3,231
ALEX SALINAS	3	\$3,186
STUART BARRETT	2	\$3,056
ERIC WILKINS	4	\$2,411
KERRY BAXTER	4	\$2,381
GILBERT TUNING	1	\$2,009
CHRISTOPHER LARSEN	2	\$1,911
TRUDY CRAWFORD	2	\$1,741
DALE ZIMNEY	0	\$1,591



KERRY HARRIS,
LIFE LINES
YTD LEADER

NEW SALES RESULTS THROUGH MARCH 31, 2021



TREASURE VALLEY YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
BRETT PAYNTER	3	\$1,546
VAN BARKUS	1	\$1,466
GRANT ROSANDICK	1	\$1,419
JOHN HILL	3	\$1,356
DAKOTA STALLIONS	1	\$1,277
ANDREW MEYER	3	\$1,239
SCOTT MALMSTROM	1	\$1,154
DREW LAAN	1	\$943
HEATHER GROTHAUS	1	\$834
MARIO SALINAS	1	\$182
RODNEY BIRD	0	\$45
TAYLOR MINK	0	\$15
PHIL ZEMAITIS	0	\$9
DAVE CEREGHINO	0	\$0
LUPE FRY	0	\$0
RICH SYKES	0	\$0
ANTHONY NICHOLS	0	\$0
LEANN PULLMAN	0	\$0
SANDRA SPREIER	0	\$0
NORMAN LACOMBE	0	\$0
DUSTY BRYANT	0	\$0

NEW SALES RESULTS THROUGH MARCH 31, 2021



MAGIC VALLEY YTD LIFE PRODUCTION



SCOTT BADGER,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
PAUL JOHNSON	7	\$87,384
PERRY SHANK	7	\$53,979
TRAVIS TERRY	7	\$14,571
KRIS BURKE	5	\$6,089
JARED HALL	2	\$5,816
GARREN TAYLOR	1	\$5,635
NEIL HAZELBAKER	2	\$5,416
BARRETT MCCLURE	2	\$5,109
CLINT VANBIEZEN	3	\$3,440
CHAD COX	4	\$3,347
JAMES POWELL	1	\$3,000
ROBERT ELLIS	4	\$2,959
ELI HANSEN	3	\$2,913
JENNIFER COOK	2	\$2,200
CINDY PACKARD	4	\$1,778
KURT GEARY	2	\$1,773
DONNA D'AMBRA	1	\$1,195
STETZEN BAILEY	2	\$1,160
GARY BLISS	1	\$923
NORMAN FUNK	0	\$633
STEPHEN WIDMER	1	\$395



PAUL JOHNSON
LIFE LINES
YTD LEADER

NEW SALES RESULTS THROUGH MARCH 31, 2021



MAGIC VALLEY YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
RYAN REX	2	\$254
MARCY BRODINE	0	\$142
DAVID NEVAREZ	0	\$10
LISA BOTHOF	0	\$9
BRETT BARTON	0	\$6
PAUL DEWITT	0	\$6
CAMERON CARRICO	0	\$1
KEVIN MAW	0	\$0
RON SILVERS	0	\$0
JACE SPARROW	0	\$0

NEW SALES RESULTS THROUGH MARCH 31, 2021



EAST IDAHO YTD LIFE PRODUCTION



VANCE NIELSEN,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
RILEY JEPPESEN	15	\$64,340
DOUGLAS JOHNSON	6	\$24,938
KENT JEPPESEN	3	\$15,194
NEIL JENSEN	8	\$13,348
DERALD ARMSTRONG	2	\$7,074
REDGE SORENSON	3	\$5,092
RHETT PRICE	4	\$4,497
BROOKS LATIMORE	2	\$4,286
ZAK POPEJOY	5	\$3,880
JERRY PETERSEN	1	\$3,623
KEVIN DEGN	6	\$3,194
TAGG JEPPESEN	3	\$3,194
TODD BURKE	8	\$2,308
DAVID COLPRON	3	\$2,280
ERICA CATT	3	\$2,275
KYLE JEPPESEN	1	\$2,169
JACOB LINGARD	2	\$1,799
MATT ANDERSON	1	\$1,792
DOUGLAS GUTHRIE	6	\$1,705
BRANDT LESLIE	2	\$1,603
VAUGHN PRICE	2	\$1,265



RILEY JEPPESEN,
LIFE LINES
YTD LEADER



NEW SALES RESULTS THROUGH MARCH 31, 2021



EAST IDAHO YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
CHRIS AXENTY	2	\$1,128
BART CROFOOT	0	\$925
GRANT MOSES	0	\$630
JACOB ANDRUS	1	\$519
JUSTIN NICHOLS	2	\$473
LENA PERMANN	1	\$443
JARED NELSON	1	\$351
SHANE KUNZ	1	\$285
RANDALL PITCHFORD	0	\$267
TOM GALLUP	1	\$265
DARYL TEUSCHER	0	\$20
TROY FERGUSON	0	\$15
CRAIG STEPHENSON	0	\$9
KAREN RICHARDSON	0	\$6
JOLENE ZOLLINGER	0	\$4
KOLTER JEPPESEN	0	\$0
BRITTNEY SMITH	0	\$0
JAKE JOHNSTON	0	\$0
RYAN HARRIGFELD	0	\$0
TREVOR CLARK	0	\$0
RYAN PEARSON	0	\$0