



AGENT LIFE PRODUCTION



FEBRUARY 2021

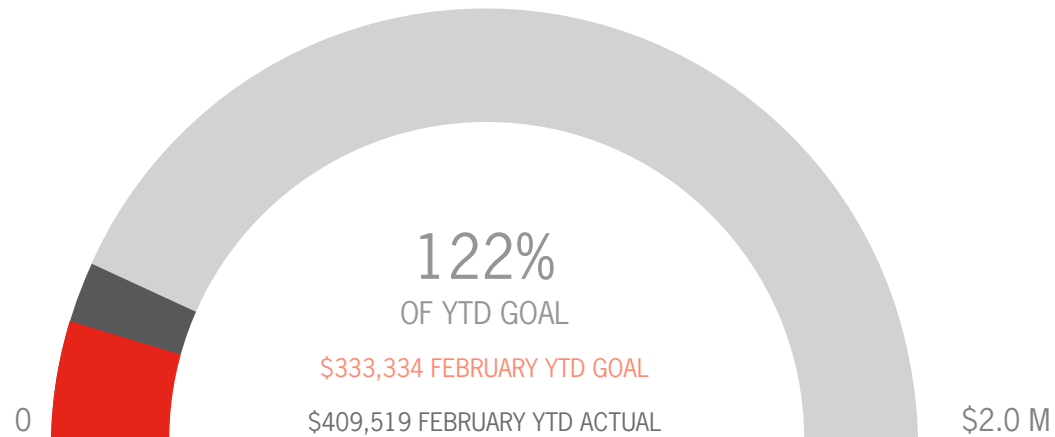
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NEW SALES RESULTS THROUGH FEBRUARY 28, 2021



LIFE CONTEST CREDIT: FEBRUARY YTD ACTUAL, FEBRUARY YTD GOAL, AND 2021 GOAL



DISTRICT MONTHLY LIFE PRODUCTION

DISTRICT	APPS	CONTEST CREDIT
EAST IDAHO	34	\$107,099
TREASURE VALLEY	29	\$31,650
MAGIC VALLEY	16	\$30,151
NORTH IDAHO	20	\$20,248



LIFE PRODUCTION DISTRICT OF THE MONTH
EAST IDAHO, VANCE NIELSEN, DISTRICT MANAGER

DISTRICT YTD LIFE PRODUCTION

DISTRICT	APPS	CONTEST CREDIT
EAST IDAHO	67	\$152,221
MAGIC VALLEY	39	\$149,367
NORTH IDAHO	34	\$60,316
TREASURE VALLEY	39	\$47,615



LIFE PRODUCTION DISTRICT OF THE YEAR
EAST IDAHO, VANCE NIELSEN, DISTRICT MANAGER

NEW SALES RESULTS THROUGH FEBRUARY 28, 2021

MONTHLY LIFE PRODUCTION: TOP TEN

AGENT	APPS	CONTEST CREDIT
RILEY JEPPESEN	6	\$53,966
DOUGLAS JOHNSON	3	\$22,462
NEIL JENSEN	4	\$9,369
WAYNE HUNGATE	3	\$7,605
GARREN TAYLOR	1	\$5,540
TIMOTHY KASPER	4	\$5,366
JARED HALL	1	\$5,289
KENDON PERRY	5	\$5,189
BARRETT MCCLURE	1	\$4,310
REDGE SORENSON	2	\$4,135

LIFE LINES LEADER OF THE MONTH



RILEY JEPPESEN

LIFE PRODUCTION YTD LEADERBOARD: TOP TEN

AGENT	APPS	CONTEST CREDIT
PAUL JOHNSON	4	\$74,988
RILEY JEPPESEN	8	\$57,129
PERRY SHANK	4	\$32,964
DOUGLAS JOHNSON	3	\$22,606
KENT JEPPESEN	5	\$16,123
WALTER DINNING	1	\$12,214
NEIL JENSEN	6	\$12,192
PAMELA RUSSOM	2	\$9,046
WAYNE HUNGATE	4	\$8,026
JANEL HOLMES	2	\$7,318

LIFE LINES AGENT YTD LEADER



PAUL JOHNSON

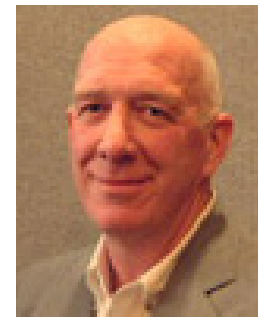
NEW SALES RESULTS THROUGH FEBRUARY 28, 2021

NORTH IDAHO YTD LIFE PRODUCTION



BEN RAE,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
WALTER DINNING	1	\$12,214
JANEL HOLMES	2	\$7,318
BEA SPEAKMAN	5	\$7,033
KENDON PERRY	6	\$6,706
MARK VANDERWALL	1	\$5,536
TIMOTHY KASPER	4	\$5,373
STEVEN ZAMORA	3	\$4,433
SHAWN QUINN	2	\$2,987
RYAN BECKNER	3	\$2,206
MICHAEL ASKER	1	\$2,134
ANDREW SCOTT	1	\$1,619
SARAH ROBIE	2	\$1,032
JOHN NISHIMOTO	1	\$621
DOUG WHEELLOCK	1	\$492
KYLE CASEY	1	\$436
JOHN MARKS	0	\$115
JOSEPH RICHARDS	0	\$45
JERRY SPRAY	0	\$12
KYLE PERRY	0	\$0
CHIP QUADE	0	\$0
DANIEL NEUENFELDT	0	\$0



WALT DINNING,
LIFE LINES
YTD LEADER

NEW SALES RESULTS THROUGH FEBRUARY 28, 2021



TREASURE VALLEY YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
PAMELA RUSSOM	2	\$9,046
WAYNE HUNGATE	4	\$8,026
LYNNAE GLIEGE	4	\$4,147
KERRY HARRIS	4	\$3,697
BRIAN WALTERS	3	\$3,061
KERRY BAXTER	4	\$2,381
CHRISTOPHER LARSEN	2	\$1,811
DALE ZIMNEY	0	\$1,522
GRANT ROSANDICK	1	\$1,417
LEE POUNDS	1	\$1,347
JOHN HILL	3	\$1,344
DARIN PFOST	1	\$1,313
DAKOTA STALLIONS	1	\$1,277
JASON GARDNER	2	\$1,116
STUART BARRETT	1	\$954
ALEX SALINAS	2	\$951
TAYLOR MINK	1	\$917
KEEFAN CARON	1	\$860
HEATHER GROTHAUS	1	\$834
ANDREW MEYER	1	\$644
TRUDY CRAWFORD	1	\$559



PAM RUSSOM
LIFE LINES
YTD LEADER



NEW SALES RESULTS THROUGH FEBRUARY 28, 2021



TREASURE VALLEY YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
GILBERT TUNING	0	\$478
JARED HART	0	\$264
SCOTT MALMSTROM	0	\$219
MARIO SALINAS	0	\$104
RODNEY BIRD	0	\$30
DREW LAAN	0	\$15
VAN BARKUS	0	\$14
RICHARD PERCIVAL	0	\$6
PHIL ZEMAITIS	0	\$5
DAVE CEREGHINO	0	\$0
LUPE FRY	0	\$0
BRETT PAYNTER	0	\$0
RICH SYKES	0	\$0
ERIC WILKINS	0	\$0
RYAN PORTER	0	\$0
ANTHONY NICHOLS	0	\$0
LEANN PULLMAN	0	\$0
SANDRA SPREIER	0	\$0
NORMAN LACOMBE	0	\$0
CODY CHAVERS	0	\$0
DUSTY BRYANT	0	\$0

NEW SALES RESULTS THROUGH FEBRUARY 28, 2021



MAGIC VALLEY YTD LIFE PRODUCTION



SCOTT BADGER,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
PAUL JOHNSON	4	\$74,988
PERRY SHANK	4	\$32,964
JARED HALL	2	\$5,814
GARREN TAYLOR	1	\$5,621
BARRETT MCCLURE	1	\$4,310
NEIL HAZELBAKER	2	\$3,718
TRAVIS TERRY	1	\$3,366
ROBERT ELLIS	3	\$2,610
ELI HANSEN	2	\$2,378
JENNIFER COOK	2	\$2,200
CLINT VANBIEZEN	2	\$2,083
KRIS BURKE	1	\$1,864
CINDY PACKARD	4	\$1,778
CHAD COX	3	\$1,451
DONNA D'AMBRA	1	\$1,208
STETZEN BAILEY	2	\$1,160
NORMAN FUNK	0	\$606
KURT GEARY	1	\$600
STEPHEN WIDMER	1	\$395
RYAN REX	2	\$231



PAUL JOHNSON
LIFE LINES
YTD LEADER

NEW SALES RESULTS THROUGH FEBRUARY 28, 2021



MAGIC VALLEY YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
LISA BOTHOF	0	\$6
PAUL DEWITT	0	\$6
BRETT BARTON	0	\$4
DAVID NEVAREZ	0	\$2
KEVIN MAW	0	\$0
RON SILVERS	0	\$0
GARY BLISS	0	\$0
MARCY BRODINE	0	\$0
JAMES POWELL	0	\$0
CAMERON CARRICO	0	\$0
JACE SPARROW	0	\$0

NEW SALES RESULTS THROUGH FEBRUARY 28, 2021



EAST IDAHO YTD LIFE PRODUCTION



VANCE NIELSEN,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
RILEY JEPPESEN	8	\$57,129
DOUGLAS JOHNSON	3	\$22,606
KENT JEPPESEN	5	\$16,123
NEIL JENSEN	6	\$12,192
DERALD ARMSTRONG	2	\$6,946
REDGE SORENSON	2	\$4,167
BROOKS LATIMORE	1	\$3,906
ZAK POPEJOY	5	\$3,880
TAGG JEPPESEN	2	\$2,709
ERICA CATT	2	\$2,275
DAVID COLPRON	3	\$2,239
KYLE JEPPESEN	1	\$2,169
RHETT PRICE	3	\$1,805
JACOB LINGARD	2	\$1,799
MATT ANDERSON	1	\$1,792
KEVIN DEGN	3	\$1,675
DOUGLAS GUTHRIE	6	\$1,669
TODD BURKE	5	\$1,330
JERRY PETERSEN	0	\$1,218
VAUGHN PRICE	1	\$895
BRANDT LESLIE	1	\$760



RILEY JEPPESEN,
LIFE LINES
YTD LEADER

NEW SALES RESULTS THROUGH FEBRUARY 28, 2021



EAST IDAHO YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
BART CROFOOT	0	\$753
JACOB ANDRUS	1	\$519
LENA PERMANN	1	\$439
JARED NELSON	1	\$351
SHANE KUNZ	1	\$284
TOM GALLUP	1	\$265
GRANT MOSES	0	\$210
RANDALL PITCHFORD	0	\$78
DARYL TEUSCHER	0	\$14
TROY FERGUSON	0	\$10
CRAIG STEPHENSON	0	\$6
JOLENE ZOLLINGER	0	\$4
KAREN RICHARDSON	0	\$2
KOLTER JEPPESEN	0	\$0
BRITTNEY SMITH	0	\$0
JAKE JOHNSTON	0	\$0
CHRIS AXENTY	0	\$0
RYAN HARRIGFELD	0	\$0
JUSTIN NICHOLS	0	\$0
TREVOR CLARK	0	\$0
RYAN PEARSON	0	\$0