



AGENT LIFE PRODUCTION



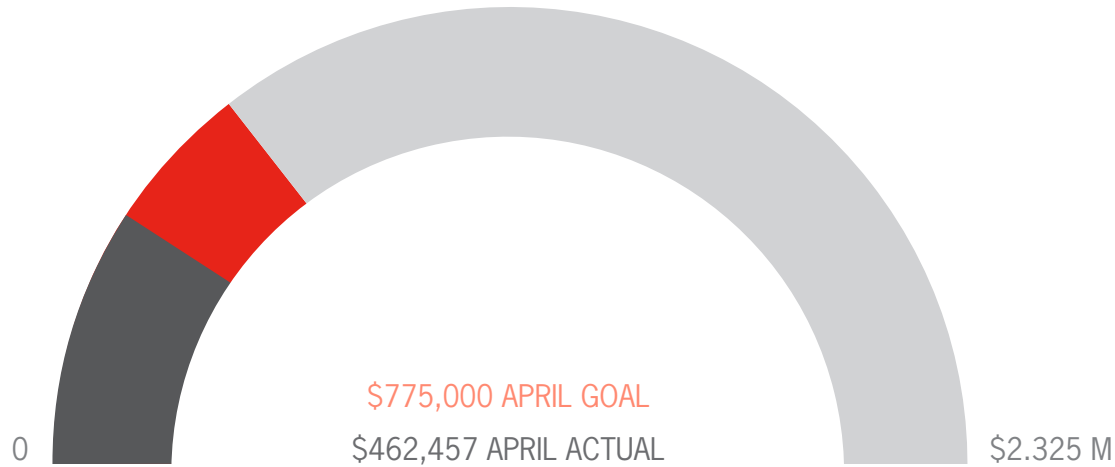
APRIL 2020

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NEW SALES RESULTS THROUGH APRIL 30, 2020

LIFE CONTEST CREDIT: APRIL ACTUAL, APRIL GOAL, AND 2020 GOAL



DISTRICT MONTHLY LIFE PRODUCTION

DISTRICT	APPS	CONTEST CREDIT
MAGIC VALLEY	28	\$46,004
EAST IDAHO	34	\$40,300
TREASURE VALLEY	26	\$25,408
NORTH IDAHO	19	\$11,678



LIFE PRODUCTION DISTRICT OF THE MONTH
MAGIC VALLEY, SCOTT BADGER, DISTRICT MANAGER

DISTRICT YTD LIFE PRODUCTION

DISTRICT	APPS	CONTEST CREDIT
EAST IDAHO	160	\$143,723
TREASURE VALLEY	108	\$126,897
MAGIC VALLEY	88	\$112,511
NORTH IDAHO	67	\$79,326



LIFE PRODUCTION DISTRICT OF THE MONTH
EAST IDAHO, VANCE NIELSEN, DISTRICT MANAGER

NEW SALES RESULTS THROUGH APRIL 30, 2020

MONTHLY LIFE PRODUCTION: TOP TEN

AGENT	APPS	CONTEST CREDIT
DONNA D'AMBRA	4	\$16,855
KENT JEPPESEN	4	\$15,093
PERRY SHANK	3	\$7,528
KRIS BURKE	4	\$7,296
KENDON PERRY	4	\$5,898
BROOKS LATIMORE	9	\$5,585
ZAK POPEJOY	1	\$4,981
JARED HART	5	\$3,878
JOHN HILL	1	\$3,785
LEE POUNDS	2	\$3,013

LIFE LINES LEADER OF THE MONTH



DONNA D'AMBRA

LIFE PRODUCTION YTD LEADERBOARD: TOP TEN

AGENT	APPS	CONTEST CREDIT
KENT JEPPESEN	26	\$43,412
KENDON PERRY	14	\$24,389
PERRY SHANK	10	\$22,266
KRIS BURKE	13	\$18,627
DONNA D'AMBRA	4	\$16,936
KERRY BAXTER	4	\$15,459
ELI HANSEN	10	\$15,005
JOHN HILL	8	\$13,903
DARIN PFOST	11	\$10,885
RHETT PRICE	9	\$10,470

LIFE LINES AGENT YTD LEADER



KENT JEPPESEN

NEW SALES RESULTS THROUGH APRIL 30, 2020

NORTH IDAHO YTD LIFE PRODUCTION



**BEN RAE,
DISTRICT MANAGER**

AGENT	APPS	CONTEST CREDIT
KENDON PERRY	14	\$24,389
JOHN NISHIMOTO	19	\$9,925
JOHN MARKS	10	\$7,542
JOSEPH RICHARDS	4	\$6,571
JERRY SPRAY	3	\$6,297
DAN NEUENFELDT	2	\$5,547
STEVEN ZAMORA	4	\$4,109
MIKE ASKER	2	\$3,569
SHAWN QUINN	1	\$3,071
RYAN BECKNER	1	\$2,321
ANDREW SCOTT	1	\$2,261
WALT DINNING	4	\$1,994
BOB STOWELL	2	\$1,241
TIM KASPER	0	\$215
SAM ROGERS	0	\$159
DOUG WHEELLOCK	0	\$68
MARK VANDERWALL	0	\$30
CHIP QUADE	0	\$9
BEA SPEAKMAN	0	\$0



**KENDON PERRY,
LIFE LINES
YTD LEADER**

NEW SALES RESULTS THROUGH APRIL 30, 2020

TREASURE VALLEY YTD LIFE PRODUCTION



BRENT HUNTER,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
KERRY BAXTER	4	\$15,459
JOHN HILL	8	\$13,903
DARIN PFOST	11	\$10,885
JARED HART	8	\$10,263
DALE ZIMNEY	4	\$10,092
KERRY HARRIS	7	\$7,339
WAYNE HUNGATE	2	\$7,299
KEEFAN CARON	9	\$5,997
MARIO SALINAS	6	\$5,985
LYNNAE GLIEGE	4	\$5,674
TRUDY CRAWFORD	4	\$4,705
RICHARD PERCIVAL	5	\$3,229
LEE POUNDS	2	\$3,033
MICHAEL WARWICK	1	\$2,726
JASON GARDNER	4	\$2,554
SCOTT MALMSTROM	4	\$2,485
PAM RUSSOM	1	\$2,188
HEATHER GROTHAUS	1	\$2,044
BRIAN WALTERS	4	\$1,986
RICH SYKES	2	\$1,609
LUPE FRY	1	\$1,100
KELLIE MCMILLAN	2	\$909



KERRY BAXTER,
LIFE LINES
YTD LEADER



NEW SALES RESULTS THROUGH APRIL 30, 2020

TREASURE VALLEY YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
ANDREW MEYER	3	\$882
LEANN PULLMAN	4	\$867
BRETT PAYNTER	0	\$858
TAYLOR MINK	1	\$702
PHIL ZEMAITIS	2	\$564
DREW LAAN	2	\$454
JERRY VON BRETHORST	2	\$399
VAN BARKUS	0	\$324
CHRIS LARSEN	0	\$207
ROD BIRD	0	\$60
STU BARRETT	0	\$53
RYAN PORTER	0	\$36
GILBERT TUNING	0	\$12
GRANT ROSANDICK	0	\$8
ALEX SALINAS	0	\$4
ERIC WILKINS	0	\$3
TONY NICHOLS	0	\$0
JUSTIN PONTIUS	0	\$0
DYLAN PEASE	0	\$0
DAKOTA STALLIONS	0	\$0

NEW SALES RESULTS THROUGH APRIL 30, 2020

MAGIC VALLEY YTD LIFE PRODUCTION



SCOTT BADGER,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
PERRY SHANK	10	\$22,266
KRIS BURKE	13	\$18,627
DONNA D'AMBRA	4	\$16,936
ELI HANSEN	10	\$15,005
NEIL HAZELBAKER	4	\$6,206
ROB ELLIS	6	\$5,928
PAUL JOHNSON	8	\$5,701
NORMAN FUNK	3	\$3,958
LISA BOTHOF	4	\$3,261
KURT GEARY	6	\$3,170
CLINT VAN BIEZEN	8	\$2,698
TRAVIS TERRY	1	\$1,597
MARCY BRODINE	2	\$1,542
PAUL DEWITT	1	\$1,390
BRETT BARTON	0	\$968
BEA GUZMAN	3	\$712
CHAD COX	1	\$601
STEPHEN WIDMER	1	\$550
RYAN REX	0	\$402
JARED HALL	1	\$323
GARY BLISS	1	\$320



PERRY SHANK,
LIFE LINES
YTD LEADER



NEW SALES RESULTS THROUGH APRIL 30, 2020

MAGIC VALLEY YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
JOE LEACH	1	\$120
GARREN TAYLOR	0	\$85
RON SILVERS	0	\$58
STETZEN BAILEY	0	\$43
DEBBIE FLANDRO	0	\$26
CINDY PACKARD	0	\$12
BARRETT MCCLURE	0	\$6
DAVID NEVAREZ	0	\$0
JENNIFER COOK	0	\$0
JIM POWELL	0	\$0
CAM CARRICO	0	\$0

NEW SALES RESULTS THROUGH APRIL 30, 2020

EAST IDAHO YTD LIFE PRODUCTION



VANCE NIELSEN,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
KENT JEPPESEN	26	\$43,412
RHETT PRICE	9	\$10,470
DERALD ARMSTRONG	6	\$9,238
KEVIN DEGN	2	\$9,014
ZAK POPEJOY	7	\$8,713
JACOB ANDRUS	22	\$8,330
DOUG JOHNSON	4	\$6,864
NEIL JENSEN	4	\$6,378
BROOKS LATIMORE	9	\$5,585
TODD BURKE	13	\$4,786
KYLE JEPPESEN	7	\$4,258
JERRY PETERSEN	7	\$3,431
LENA PERMANN	3	\$3,246
DOUG GUTHRIE	1	\$2,522
DAVID COLPRON	4	\$1,633
STEVEN CLARK	1	\$1,550
RANDALL PITCHFORD	1	\$1,538
JACOB LINGARD	5	\$1,535
REDGE SORENSON	6	\$1,404
MATT ANDERSON	5	\$1,364
JARED NELSON	4	\$1,341



KENT JEPPESEN,
LIFE LINES
YTD LEADER



NEW SALES RESULTS THROUGH APRIL 30, 2020

EAST IDAHO YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
ERICA CATT	2	\$1,169
TROY FERGUSON	6	\$993
TOM GALLUP	4	\$869
TREVOR CLARK	2	\$840
CRAIG STEPHENSON	0	\$762
BART CROFOOT	0	\$746
GRANT MOSES	0	\$719
BROCK MERRILL	0	\$385
DARYL TEUSCHER	0	\$219
CHRIS AXENTY	0	\$172
VAUGHN PRICE	0	\$166
JOLENE ZOLLINGER	0	\$25
BRANDT LESLIE	0	\$18
BRITAIN POTTER	0	\$12
KAREN RICHARDSON	0	\$8
SHANE KUNZ	0	\$8
JUSTIN NICHOLS	0	\$0
RYAN PEARSON	0	\$0