



AGENT LIFE PRODUCTION



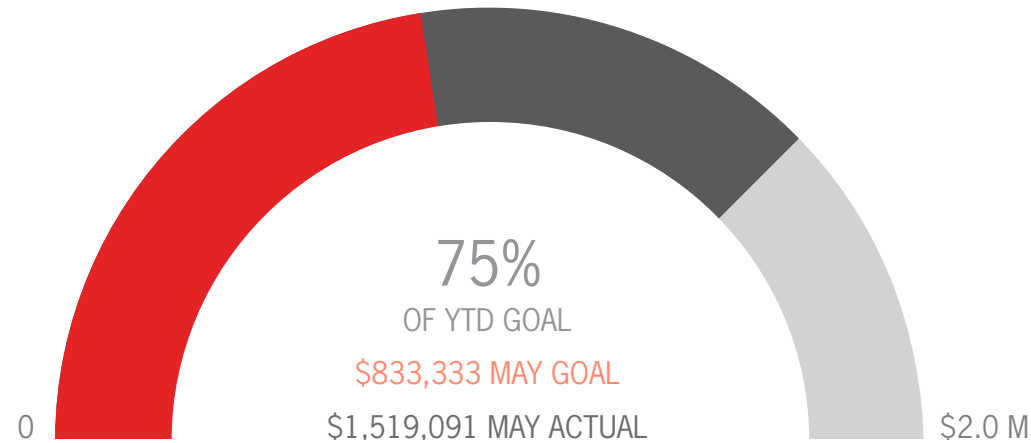
MAY 2021



NEW SALES RESULTS THROUGH MAY 31, 2021



LIFE CONTEST CREDIT: MAY YTD ACTUAL, MAY YTD GOAL, AND 2021 GOAL



DISTRICT MONTHLY LIFE PRODUCTION

DISTRICT	APPS	CONTEST CREDIT
NORTH IDAHO	21	\$200,028
EAST IDAHO	24	\$54,097
TREASURE VALLEY EAST	22	\$31,575
SOUTHEAST IDAHO	28	\$30,935
MAGIC VALLEY	22	\$27,474
TREASURE VALLEY WEST	18	\$18,878



LIFE PRODUCTION DISTRICT OF THE MONTH
NORTH IDAHO, BEN RAE, DISTRICT MANAGER

DISTRICT YTD LIFE PRODUCTION

DISTRICT	APPS	CONTEST CREDIT
MAGIC VALLEY	112	\$456,989
NORTH IDAHO	115	\$416,171
EAST IDAHO	94	\$203,280
TREASURE VALLEY EAST	96	\$154,487
SOUTHEAST IDAHO	126	\$151,769
TREASURE VALLEY WEST	94	\$136,395



LIFE PRODUCTION DISTRICT OF THE YEAR
MAGIC VALLEY, KENT JEPPESEN, DISTRICT MANAGER

NEW SALES RESULTS THROUGH MAY 31, 2021

MONTHLY LIFE PRODUCTION: TOP TEN

AGENT	APPS	CONTEST CREDIT
MICHAEL ASKER	6	\$177,816
TREVOR CLARK	4	\$20,184
TAGG JEPPESEN	2	\$13,500
KEEFAN CARON	5	\$7,543
DOUGLAS JOHNSON	3	\$7,045
JARED HALL	2	\$6,843
REDGE SORENSON	5	\$6,819
GILBERT TUNING	3	\$6,399
DARIN PFOST	3	\$5,996
MATT ANDERSON	3	\$5,469

LIFE LINES LEADER OF THE MONTH



MIKE ASKER,
NORTH IDAHO

LIFE PRODUCTION YTD LEADERBOARD: TOP TEN

AGENT	APPS	CONTEST CREDIT
MICHAEL ASKER	17	\$212,908
DONNA D'AMBRA	8	\$170,515
PAUL JOHNSON	9	\$92,651
RILEY JEPPESEN	29	\$86,988
KENDON PERRY	17	\$79,069
PERRY SHANK	13	\$65,419
KERRY HARRIS	10	\$36,229
DOUGLAS JOHNSON	12	\$35,590
DARIN PFOST	17	\$23,168
KEEFAN CARON	12	\$22,183

LIFE LINES AGENT YTD LEADER



MIKE ASKER,
NORTH IDAHO

NEW SALES RESULTS THROUGH MAY 31, 2021

NORTH IDAHO YTD LIFE PRODUCTION



BEN RAE,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
MICHAEL ASKER	17	\$212,908
KENDON PERRY	17	\$79,069
WALTER DINNING	3	\$17,768
STEVEN ZAMORA	16	\$16,785
JERRY SPRAY	6	\$16,221
JANEL HOLMES	4	\$13,586
BEA SPEAKMAN	9	\$11,234
TIMOTHY KASPER	7	\$7,647
JOHN NISHIMOTO	5	\$7,352
RYAN BECKNER	7	\$5,561
MARK VANDERWALL	1	\$5,542
JOSEPH RICHARDS	3	\$4,403
JOHN MARKS	2	\$3,763
SHAWN QUINN	2	\$3,740
SARAH ROBIE	5	\$3,374
KYLE CASEY	6	\$3,170
DOUG WHEELLOCK	2	\$1,763
ANDREW SCOTT	1	\$1,623
KYLE PERRY	1	\$530
CHIP QUADE	0	\$0
DANIEL NEUENFELDT	0	\$0



MIKE ASKER,
LIFE LINES
YTD LEADER

NEW SALES RESULTS THROUGH MAY 31, 2021



TREASURE VALLEY EAST YTD LIFE PRODUCTION



SCOTT BADGER,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
KEEFAN CARON	12	\$22,183
LYNNAE GLIEGE	8	\$20,923
GILBERT TUNING	6	\$19,018
BRIAN WALTERS	16	\$17,401
TRUDY CRAWFORD	7	\$13,009
MARIO SALINAS	3	\$9,885
DALE ZIMNEY	2	\$8,991
ALEX SALINAS	9	\$7,444
VAN BARKUS	4	\$7,211
JARED HART	6	\$7,161
STUART BARRETT	4	\$4,009
RICHARD PERCIVAL	2	\$3,322
CHRISTOPHER LARSEN	4	\$3,154
ANDREW MEYER	4	\$2,991
SCOTT MALMSTROM	3	\$2,392
KERRY BAXTER	4	\$2,381
GRANT ROSANDICK	1	\$1,465
DAKOTA STALLIONS	1	\$1,277
RICH SYKES	0	\$180
RODNEY BIRD	0	\$75
PHIL ZEMAITIS	0	\$15



KEEFAN CARON,
LIFE LINES YTD LEADER

NEW SALES RESULTS THROUGH MAY 31, 2021



TREASURE VALLEY WEST YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
KERRY HARRIS	10	\$36,229
DARIN PFOST	17	\$23,168
JOHN HILL	8	\$14,906
PAMELA RUSSOM	7	\$12,363
WAYNE HUNGATE	5	\$10,552
RYAN PORTER	12	\$9,263
ERIC WILKINS	9	\$6,758
JASON GARDNER	4	\$4,104
LEE POUNDS	4	\$4,072
CODY CHAVERS	4	\$3,231
TAYLOR MINK	5	\$3,195
LEANN PULLMAN	1	\$3,097
BRETT PAYNTER	4	\$2,564
DREW LAAN	1	\$973
HEATHER GROTHAUS	1	\$834
DUSTY BRYANT	1	\$808
LUPE FRY	1	\$278
DAVE CEREGHINO	0	\$0
ANTHONY NICHOLS	0	\$0
NORMAN LACOMBE	0	\$0



KERRY HARRIS,
LIFE LINES YTD LEADER

NEW SALES RESULTS THROUGH MAY 31, 2021



MAGIC VALLEY YTD LIFE PRODUCTION



KENT JEPPESEN,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
DONNA D'AMBRA	8	\$170,515
PAUL JOHNSON	9	\$92,651
PERRY SHANK	13	\$65,419
GARREN TAYLOR	6	\$17,147
KURT GEARY	3	\$16,615
JARED HALL	4	\$12,659
KRIS BURKE	11	\$12,369
CLINT VANBIEZEN	8	\$11,834
BARRETT MCCLURE	5	\$9,711
ROBERT ELLIS	7	\$7,454
CINDY PACKARD	7	\$6,905
NEIL HAZELBAKER	3	\$6,098
JENNIFER COOK	7	\$5,371
ELI HANSEN	5	\$4,231
TRAVIS TERRY	5	\$4,231
CHAD COX	5	\$3,879
GARY BLISS	3	\$3,731
DAVID NEVAREZ	6	\$3,451
JAMES POWELL	1	\$3,000
RYAN REX	3	\$1,613



DONNA D'AMBRA
LIFE LINES YTD LEADER



NEW SALES RESULTS THROUGH MAY 31, 2021



MAGIC VALLEY YTD LIFE PRODUCTION

AGENT	APPS	CONTEST CREDIT
STEPHEN WIDMER	3	\$1,267
STETZEN BAILEY	2	\$1,203
NORMAN FUNK	0	\$1,125
KEVIN MAW	2	\$1,057
MARCY BRODINE	1	\$914
JACE SPARROW	1	\$265
BRETT BARTON	0	\$84
LISA BOTHOF	0	\$15
CAMERON CARRICO	0	\$3

NEW SALES RESULTS THROUGH MAY 31, 2021

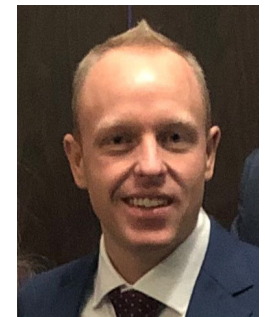


EAST IDAHO YTD LIFE PRODUCTION



VANCE NIELSEN,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
RILEY JEPPESEN	29	\$86,988
TREVOR CLARK	5	\$20,576
KYLE JEPPESEN	9	\$20,414
NEIL JENSEN	11	\$16,800
TAGG JEPPESEN	5	\$16,643
REDGE SORENSON	9	\$13,381
MATT ANDERSON	5	\$8,625
JOLENE ZOLLINGER	4	\$6,546
JERRY PETERSEN	3	\$5,319
VAUGHN PRICE	4	\$3,378
TOM GALLUP	4	\$1,967
BART CROFOOT	0	\$926
KOLTER JEPPESEN	2	\$494
JUSTIN NICHOLS	2	\$473
JAKE JOHNSTON	1	\$411
SHANE KUNZ	1	\$289
TROY FERGUSON	0	\$25
CRAIG STEPHENSON	0	\$15
KAREN RICHARDSON	0	\$10
RYAN HARRIGFELD	0	\$0



RILEY JEPPESEN,
LIFE LINES YTD LEADER

NEW SALES RESULTS THROUGH MAY 31, 2021



SOUTHEAST IDAHO YTD LIFE PRODUCTION



VANCE NIELSEN,
DISTRICT MANAGER

AGENT	APPS	CONTEST CREDIT
DOUGLAS JOHNSON	12	\$35,590
TODD BURKE	16	\$11,446
RHETT PRICE	9	\$9,622
ZAK POPEJOY	8	\$7,605
BROOKS LATIMORE	3	\$7,524
DERALD ARMSTRONG	2	\$4,719
CHRIS AXENTY	5	\$4,126
BRANDT LESLIE	5	\$4,056
ERICA CATT	4	\$3,588
KEVIN DEGN	6	\$3,376
JACOB ANDRUS	6	\$2,422
DAVID COLPRON	3	\$2,359
JACOB LINGARD	5	\$2,234
DOUGLAS GUTHRIE	6	\$1,795
GRANT MOSES	0	\$768
BRITTNEY SMITH	2	\$760
RANDALL PITCHFORD	0	\$585
LENA PERMANN	1	\$443
JARED NELSON	1	\$351
DARYL TEUSCHER	0	\$34



DOUG JOHNSON,
LIFE LINES YTD LEADER